



# Daryl Landau, M.A., M.Sc., FDRP MED.

## *Common Ground*

Bringing your closely-held business closer

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In my 20 years of consulting, I have had many roles: mediator, coach, facilitator, business advisor, investigator, etc. But my main goal is to facilitate difficult or important conversations (succession and estate plans, shareholder agreements, Family Councils, marriage contracts, etc.), and thereby prevent dysfunctional conflict.

I hold a FDRP (family dispute resolution professional, mediator) designation at the Family Dispute Resolution Institute of Ontario, and I have a graduate degree in conflict resolution from George Mason University near D.C.

Coming from a family business of my own, it was natural for me to be attracted to this potent mix of business and intimate relationships. My esteemed parents were my first teachers. Barbara Landau, an award-winning family mediator, and Sy Landau, Human Resources VP for whom the ADR Institute created a scholarship in his memory. Together we trained thousands in conflict management. We wrote *From Conflict to Creativity* (2001).

And I am certified in the EQ-i Emotional Intelligence instrument that I use for coaching. I was a director of the ADR Institute of Ontario and co-chair the Business-Commercial Section. I created and chaired the advisory board of the for-profit Ontario Small Business Network. And I recently published my latest ebook, *Firm Foundations*.

It took me a while to find the world of family businesses and closely-held corporations. I found it after journeying through the realms of workplace conflict, marital separations and other family matters, etc.

I am certified in the EQ-i Emotional Intelligence instrument to coach leaders and others. I have taught courses on private businesses, commercial disputes and conflict at various educational institutions.

Having worked as a mediator at the Human Rights Commission, I handle discrimination and harassment issues for organizations.

I look forward to helping you, your family and/or business reach your business and personal goals!

A more detailed record of my background follows...

[Training and Other Info](#)

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- Masters degree in Conflict Analysis and Resolution, George Mason University, US;
- EQ-i and EI certification course, 2 day (EITC, 2016);
- Facilitation courses, 2 days each (Facilitation First, 2017; Anima Leadership, 2012; ICA, 2005);
- Family/Elder Care Planning courses, 2 days each (Essential Conversations Project, 2015; Life Compass, 2017)
- Certificate in "Brief and Narrative Therapy", 1 year (Hincks-Dellcrest Institute, 2008). "Couples Counselling," 2 day (Oshawa Psychotherapy Training, c. 2010). Volunteer counsellor at the West End Walk-In Clinic (1 year).
- "Boards that Work", Charity Village, 2015.
- Extensive research and mentored learning on Family Business Advising
- "Finance and Capital Markets" online course (Kahn Academy, 2016).
- Master's degree in History
- "Civil Procedure For Insurance Claims and Personal Injury" and "Basic Civil Procedure" (3 hours each, 2001 & 1999)
- "Employment and Human Rights Law" (George Brown College, 2002); "Labour Relations" (HRPAO, 2000). "Competing Human Rights", half-day (OHRC, 2014); "Diversity Training," 1-day (National Coalition Building Institute, 1998); "Cultural Competency," 1-day (Association for Conflict Resolution, 2001).
- Extensive research and mentored learning on Family Business Advising, Workplace Investigations

### Professional Affiliations, Publications

- Co-author (with parents) of *From Conflict To Creativity: How Resolving Workplace Disagreements Can Inspire Innovation and Productivity* (Jossey-Bass, 2001).
- Author of the e-books, *Firm Foundations* (2017); *Dispute Resolution 101* (2014), and *Keep Your Partners Close* (2016).
- Family Dispute Resolution Professional Mediator (FDRP Med.) and Member, Family Dispute Resolution Institute of Ontario since 2016.
- ADR Institute. Member since 1997.
- Recently expired: Affiliate member of the Canadian Association for Family Enterprise; Accredited Member of the Ontario Association for Family Mediation (was Accredited Family Mediator since 1997);
- "Confidence-Building Measures in Mediation", *Mediation Quarterly* (Winter, 1997).